

# Invest in the Capability, not the Product®

**Consider QuestFlex®:** What if for one monthly price, you could ensure that your technology requirements were provided, maintained and supported? A QuestFlex® SLA provides industry leading technology capability in any configuration you choose.



Specify your own requirements ranging from virtualization, storage, servers, network equipment, VoIP to complex application environments to power your entire enterprise. Faster time to market, ease of scalability, higher performance, reliability and security at your facility or at one of Quest's Service Delivery Centers. In addition, your QuestFlex® Service Level Agreement (SLA), qualifies as an operating expenditure, not a capital expenditure. An SLA also offers monthly payments which improves liquidity, frees up cash, and improves cash flow and management.

**QuestFlex® is a powerful business tool that provides:**

- Decrease costs securing your technology requirements
- Access technical expertise and competencies your organization may not have available – devote your time and effort to operating your core business and driving revenue, not purchasing and supporting technology
- Improve performance and efficiency
- Enhance service flexibility and integration of complexity

Ownership/Management Options			
Owned By: <b>You</b>	Owned By: <b>Quest</b>	Owned By: <b>You</b>	Owned By: <b>Quest</b>
Managed By: <b>You</b>	Managed By: <b>You</b>	Managed By: <b>Quest</b>	Managed By: <b>Quest</b>

### Manage Your Risk

QuestFlex® offers unique protections against many forms of risk, including:

- Reducing the time required to implement new technologies.
- Eliminating the need for CAPEX expenditures for upgrades to software and hardware due to obsolescence or market changes.
- Ensuring you get the capability you need. Don't get stuck with products sitting on the shelf with no one to support your solution.
- Eliminating guesswork: The right equipment and software is provided, tested, installed, configured, tuned and managed.

## Don't Buy or Lease Technology Again

*Invest in the Capability, not the Product®*

800.326.4220 | [www.questsys.com/QuestFlex.aspx](http://www.questsys.com/QuestFlex.aspx)