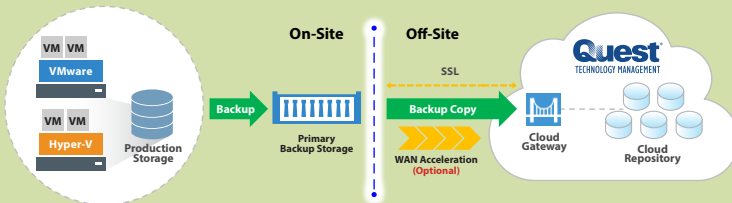


# Data Loss Avoidance with Quest BaaS and DRaaS using Veeam Cloud Connect



Get VM backups and replicas off-site without the cost and complexity of building and maintaining an off-site infrastructure. Veeam Cloud Connect provides a fully integrated, fast and secure way to back up, replicate and restore from the cloud. Quest can easily set up and maintain a secure multi-tenant environment for hosting your off-site backups and replicated VMs.

## Cloud backup made simple



### Avoid the risk of catastrophic data loss with Quest BaaS

**Hosted off-site backups:** Get your backups offsite to Quest's cloud through a secure SSL connection with no additional Veeam licensing required

**Complete visibility and control:** Access and recover data in Quest's cloud directly from the backup console; track consumption and receive reminders for hosted storage renewals

**Modern backup architecture:** Leverage Veeam's modern backup technology, including backup copy jobs with built-in WAN acceleration, forever incremental backups, GFS retention policies

**End-to-end encryption:** Encrypt all data before it leaves your network perimeter — in flight and at rest — without negatively impacting the data reduction ratios of built-in compression and WAN acceleration

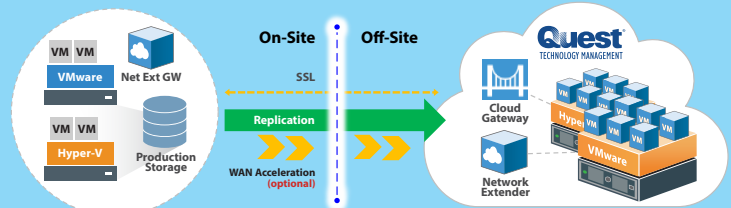
### Master the 3-2-1 rule with Quest BaaS

The rule states that you need to keep three copies of your data, stored on two types of media, with one copy being off-site. Getting backups off-site can be challenging due to limited bandwidth, exploding data volumes and a lack of resources required to build or maintain a true off-site backup repository. With Veeam Cloud Connect, you can master this rule without dumping money and resources into a second site or adding bandwidth—just leverage Quest's BaaS and take advantage of built-in WAN acceleration.

### Request a Quest BaaS Quote

[http://www.questsys.com/backup\\_veeam\\_cloud.aspx](http://www.questsys.com/backup_veeam_cloud.aspx)

## Fast, secure, cloud-based disaster recovery



### Keep critical applications always up and running with Quest DRaaS

**Advanced, image-based VM replication** is simple to set-up and easy-to-use through Quest's cloud

**Virtual cloud host for disaster recovery** with CPU, RAM, storage and networking resource allocation from Quest DRaaS

**Full or partial-site failover/failback** to Quest's cloud from anywhere with just a few clicks through a secure web portal and partial-site failover to instantly switch over to selected VM replicas only

**Built-in network extension appliances** to simplify networking complexity and preserve communication with and between running VMs, regardless of the physical location

**Single-port connectivity** via a secure, reliable TLS/SSL connection to Quest's cloud with traffic encryption

**Multiple traffic-reduction technologies**, including built-in WAN acceleration, BitLocker™ and replica seeding

### Request a Quest DRaaS Quote

[http://www.questsys.com/disaster\\_recovery\\_veeam\\_cloud.aspx](http://www.questsys.com/disaster_recovery_veeam_cloud.aspx)

### Why Quest

- 20+ years Backup and Disaster Recovery experience
- End-to-end hybrid cloud services at your facility and at one of Quest's secure global Service Delivery Centers
- QuestFlex® 100% customer-centric SLAs
- Choose where to backup or replicate data to align with your business needs and budget
- Replicate to Quest's multi-hypervisor supported cloud to achieve RTPO™ < 15 min. for all applications and data
- Quest's DR Workshop, we'll analyze your DR plan & provide recommendations to improve its effectiveness

### How can we help?®

Contact Quest about your Backup and DR needs

Invest in the Capability, not the Product®

800.326.4220 | [www.questsys.com](http://www.questsys.com)