

# Quest at a Glance

## Why Quest?

With over 30 years of experience, Quest works seamlessly with your staff, systems, policies, and procedures to achieve your IT goals.

Augmented by our multi-disciplinary teams of professional services consultants, project managers, designers, engineers, and product specialists, your needs come first and your ongoing success is our top priority. That's why our first question is: **How can we help?®**

## Quest's Approach

### Highly Qualified IT Experts

Whether it's assessing the state of your IT infrastructure, migrating servers, building mobile apps, staying secure, integrating cloud environments, managing network performance, redoing a business continuity plan, or something that defies easy description, Quest's highly qualified and certified IT professionals can help you.

### Commitment to Customization

Quest offers a wide-ranging Professional Services portfolio emphasizing technology customization, an extensive vendor-neutral technology services skillset, and an ability to respond quickly with impressive depth of expertise.

### Comprehensive Quality Processes

Our continuing investment in our infrastructure, quality frameworks, and rigorous client satisfaction assessments has produced a solid track record of project execution within budget.

### QuestFlex®

What if for one monthly price, you could ensure that your IT services were provided, maintained, and supported? We offer an innovative service level agreement (SLA) that does just that. Result: faster time-to-market, easier scalability, and higher performance, reliability, and security.



## International Reach

Quest operates a network of 24 x 7 Service Delivery Centers (SDCs) in six nations on three continents, including over 25 SDCs across the US. All Quest SDCs use state-of-the-art technology and meet the highest possible safety and security standards.

## What Quest's Customers Say

### Bank, 14 year client

**Project Scope:** Required security support, monitoring, disaster recovery services, co-location, and systems management.

**“Quest is with you for the long haul. Plenty of businesses talk about relationships, but Quest lives it every day.”**

— Richard W.  
Director of IT Infrastructure

### Connectivity & Communications Industry Leader

**Project Scope:** Migrate entire production environment to Quest's “Infrastructure-as-a-Service” cloud.

**“Not a single issue occurred during our move to the cloud, which is unheard of.”**

— Mike P.  
CTO/CIO

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## Quest's Services

### Cloud Services

Includes Infrastructure-as-a-Service, Desktops-as-a-Service, Data Protection/Security-as-a-Service, Disaster Recovery/Business Continuity-as-a-Service, Messaging and Collaboration-as-a-Service, Application Development/Test-as-a-Service, and Collaboration & Hosted HD Videoconferencing.

### Managed Services

You can own your IT assets without the hassles of managing them. Quest's Managed Services include network monitoring and management, BYOD management, server/application monitoring and management, managed security, data loss prevention, managed messaging, and managed remote access.

### IT Operations Services

Customized to address your particular business needs, Quest's IT Operations Services ensure your various Quest cloud, managed, co-location, and business continuity services are properly integrated and functioning seamlessly.

### IT Professional Services

Our professional IT services include IT and risk management assessment services, technology consulting, application development, business continuity planning, staff augmentation, contract management, and more. We ensure scheduled deliverables meet or exceed your timelines and documentation is thorough and easy to grasp.

### Physical Security & Infrastructure

Quest offers complete physical infrastructure consultation, design, installation, and deployment, including Video Surveillance-as-a-Service, Access Control, and Panic Button/Incident Response.

## Industry Sectors Quest Serves

- Healthcare
- Financial
- Government
- Aerospace & Defense
- Commercial

## What Quest's Customers Say

Publicly traded Mortgage Software Solutions and Services firm, *5 year client*

**Project Scope:** Ongoing enterprise datacenter, professional and critical infrastructure services.

**"It is always a pleasure to work with the entire Quest Team at all levels and they definitely demonstrate the goal of being there to help."**

— La Monte T.  
Sr. IT Services Manager, ITIL<sup>®</sup>, CDPS

Nationwide Supply Chain Solutions company

**Project Scope:** Needed to outsource its datacenter as part of an infrastructure modernization project.

**"Quest is the only one that combined architectural and geographical stability, power redundancy, and solution offerings we were seeking in a partner."**

— David E.  
Director of IT

Joint Unified School District

**Project Scope:** Provided consultative services and delivery of best solution to replace and re-architect aged technology infrastructure on district's network.

**"Quest never tries to persuade you that there's only one answer, one solution. What's more, they respect your input and incorporate it into their suggestions."**

— Bob K.  
Manager of Technological Support

## Contact Quest Today!



CRN Triple Crown Award  
winner three years straight

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How can we help?<sup>®</sup>

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