



Press Release

Quest Ranked Among North America's Top 500 Technology Integrators by Everything Channel

05.24.10, 6:00 AM ET

BusinessWire - Quest, a technology management company, has been recognized by Everything Channel as one of North America's top technology integrators. Named to the prestigious VAR500 list, Quest placed number 285 in the 16th annual ranking.

The 16th annual ranking VAR500 list details the leading producers among technology integrators and technology solution provider organizations in North America based on gross worldwide revenue of hardware and software sales, as well as earnings from professional and managed IT services.

"This year the industry had some dynamic changes," Tim Burke, Quest's President and CEO, said. "Tighter budgets have companies thinking outside of their own IT capabilities and many are turning to a trusted technology advisor for guidance. Quest responded with a unique program, QuestFlex(TM) where customers, 'Invest in the Capability, not the Product(TM)' thereby improving liquidity, freeing up cash and improving cash flow and management--all which afford them a powerful tool to get the technology they need to operate their core business rather than outright buying and leasing it."

"The VAR500 is the who's who of the solution provider community. Microsoft, HP, Cisco, Symantec, among others are highly reliant on the VAR500 to sell their products to businesses and collectively this audience generated more than \$500B in sales in 2009. The VAR500 are considered integration experts, trusted business advisors and invaluable partners. We are honored to compile this list and represent this audience," said Kelley Damore, VP, Editorial Director, Everything Channel.

The complete listing of the VAR500 is published in print and online at CRN.com on May 24, 2010.

Quest

Since 1982, Quest has been a trusted technology management company delivering successful solutions for our clients from Fortune 50-5000 small and medium-sized clients. Quest offers technology products and Professional and Managed Services which include security, wireless, data backup, disaster recovery, business continuity, system performance, telecommunications & transport, VoIP, IP Video Surveillance, and technical staffing; either on-site or from its secure nationwide service delivery centers. Quest (C) 2010, Quest is a trademark of Quest Media and Supplies, Inc.

Everything Channel

Everything Channel is the premier provider of IT channel-focused events, media, research, consulting, and sales and marketing services. With over 30 years of experience and engagement, Everything Channel has the unmatched channel expertise to execute integrated solutions for technology executives managing partner recruitment, enablement and go-to-market strategy in order to accelerate technology sales. Everything Channel is a UBM company. To learn more about Everything Channel, visit us at <http://www.everythingchannel.com>.

About United Business Media Limited (www.unitedbusinessmedia.com)

UBM (UBM.L) focuses on two principal activities: worldwide information distribution, targeting and monitoring; and, the development and monetization of B2B communities and markets. UBM's businesses inform markets and serve professional commercial communities - from doctors to game developers, from journalists to jewelry traders, from farmers to pharmacists -- with integrated events, online, print and business information products. Our 6,500 staff in more than 30 countries are organized into specialist teams that serve these communities, bringing buyers and sellers together, helping them to do business and their markets to work effectively and efficiently.

SOURCE: Quest

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